



Achelis



Exporters, Importers,
Manufacturers' Representatives,
Financing, Projects & Consulting

Joh. Achelis & Söhne GmbH

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Achelis Headquarters, Bremen, Germany

GERMANY



ABOUT **ACHELIS**

Joh. Achelis & Söhne GmbH is a long-established German trading company that was founded in 1826. It is headquartered in the Hanseatic City of Bremen, and has a network of associated companies and representatives in many countries in Eastern Africa and South-East Asia. The Achelis Group of companies has a long history in Eastern Africa with operations that have been in existence locally for over 55 years.

The global group operates a network of associated companies and representative offices worldwide.

Our export range is varied, yet tailored to the requirements of our customers, including government institutions, semi-state bodies, private companies etc. in the individual countries. Depending on our customers' preferences, we conclude contracts either as a principal party or acting on behalf of a manufacturer.

Achelis is offering equipment and services in other key areas like Healthcare & Scientific, Technical, Material Handling, Industrial, Water, Energy and Oil & Gas.

Where we are

Africa

Kenya:

- Achelis (Kenya) Ltd, Nairobi & Mombasa
- Achelis Material Handling Ltd, Nairobi & Mombasa
- Joh Achelis & Soehne GmbH, Liaison Office Nairobi
- McLeod & Co. (East Africa) Ltd, Nairobi

Tanzania:

- Achelis (Tanganyika) Ltd, Dar es Salaam
- Achelis MOTOREX (Tanzania) Ltd, Dar es Salaam

Uganda:

- Achelis (Uganda) Ltd, Kampala
- Achelis Rental Uganda Ltd, Kampala

Rwanda:

- Achelis (Rwanda) Ltd, Kigali

Zambia:

- Achelis (Zambia) Ltd, Lusaka

Zimbabwe:

- Achelis Audex (Zimbabwe) (Private) Ltd, Harare

South Sudan:

- Achelis South Sudan Ltd, Juba

Ethiopia:

- Joh. Achelis & Soehne GmbH, Liaison Office Ethiopia

Europe

Germany:

- Joh Achelis & Soehne GmbH, Bremen

Asia

Hong Kong:

- Achelis (Hong Kong) Ltd, Hong Kong

Representative offices in:

- China
- India
- Malawi
- Burundi

EAST AFRICA



KEY STRENGTHS

- Achelis offers door to door services across East Africa including customs clearing, freight forwarding and logistics.
- We have an unparalleled sales network across the region.
- We provide a variety of equipment and services as well as full execution of projects on a turn-key basis.
- After sales service is critical to our business and is an essential part of our product offering.
- Our international sourcing offices provide procurement specialist services for all your requirements.
- Professional order execution by our experienced project team.



HEALTHCARE & SCIENTIFIC

Our Healthcare & Scientific Division represents leading brands covering the complete range of hospital and laboratory equipment and consumables to the East and Southern African markets, with more than 40 Years experience in this field.

The clients range from University Hospitals to up-country Health Centres, Government and Private Healthcare Provider as well as Laboratories and Science Centres.

Besides conducting turnkey projects including equipment installation we also provide maintenance and service solutions through our qualified biomedical engineers.

Equipment & Services

- Medical Equipment
- Medical Furniture
- Sterilization
- Complete CSSD Solutions
- Surgical Instruments
- Dental Equipment
- Radiology Equipment
- Laboratory Equipment
- Material Testing
- Training Equipment
- Patient Transport
- Mobile Medical Solutions
- Mortuary Equipment
- Modular Operating Theatres
- Hospital Infrastructure
- Value added Services



We are specialized in turnkey projects including work flow and layout designs for Surgical Wards, Central Sterilization Service Departments and other hospital and laboratory areas.



Equipment & Services

- Forklift Trucks
- Material Handling Equipment
- Overhead Cranes
- Compaction Equipment
- Earth moving Machinery
- Screening & Detection Equipment
- Fire Fighting Trucks
- Airport Ground Handling Equipment
- Municipal Vehicles & Equipment
- Port & Terminal Equipment
- Generating Sets & Compressors
- Workshop Equipment & Tools
- Printing Machines & Equipment
- Grain & Seed Processing Equipment



TECHNICAL & INDUSTRIAL

“ Road construction equipment made by global players and is being procured from us for infrastructure and road maintenance projects. ”

The export programme of our Technical Division is diversified in various product groups. With dedicated expertise Achelis is serving Government institutions, parastatals and private enterprises with capital investment goods.

After market service is of particular importance. Local Achelis companies maintain stationary and mobile workshop facilities with qualified personnel. Service and maintenance contracts are being offered as well as lease business for selected equipment.

The Industrial Division renowned as a reliable supplier of equipment, spare parts and components for cement, beverage and sugar industries. Furthermore we deal with Equipment and Services for the railways sector.





Services & Products

- Waste Management
- Drilling completion fluids systems
- Supply of Barite and Bentonite chemicals
- Drill Rig materials and tools
- Casing Pipes and Tubular products
- Tanks and Bowser for water and fuel supply
- Material Handling Equipment
- Earth Moving Machinery
- Fire Fighting Equipment and Trucks
- Mobile Medical Solutions
- Ambulances
- Security Solutions

OIL & GAS

The Oil & Gas division is focused on the oil and gas industry as a target sector and is expanding its product range and services by providing equipment for purchase and/or lease as well as logistics to this growing and critical sector in East Africa.

We deal with equipment, spare parts and services for all drill rig requirements and deliver directly to remote locations. We provide on-site material handling, construction, lifting, lighting equipment as well as projects on a turn-key basis.

We support with quick and efficient services during operations, emergencies and breakdowns. Our experienced team can react immediately to your request and provide after service directly on site.

“ After sales service is critical. Achelis has qualified engineers to guarantee appropriate machinery installation and commissioning as well as full uptime of the supplied vehicles and machinery. ”



Equipment & Services

- Cables & Conductors
- Distribution & Power Transformers
- Overhead Line & Earthing Materials
- Poles & Pylons
- Tools & Safety Accessories
- Switchboards, Switchgears & Protection Equipment
- V&C Transformers & Surge Arrestors
- Pre-Payment Electricity Meters
- Solar Energy Products & Projects
- Street Light Products & Projects
- Power Turbines & Alternators
- Hydro Power Plants & Components
- Pipes & Fittings, Valves
- Water Pumps
- Water Treatment Plants



ENERGY & WATER

“ We are also acting as agent and local supporter for larger construction companies in the field of transmission/distribution lines, substations and hydro power plants. ”

The product portfolio of our Energy Division includes electrical material, components and accessories for power utilities, electrical construction companies, private power producers and various industries. The products range from LV (low voltage) via MV (medium voltage) to HV (high voltage) and comprise a wide range of products.

Our Water Division supplies material, equipment and components to the water utilities, construction companies and to various industries.

“ We are also acting as agent and local supporter for large construction companies in turnkey projects. As contractor, we are conducting small scale projects on turn-key basis in the field of transmission/distribution lines, substations and hydro power plants. ”





Germany (Head Office)

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Other representative offices in:

Burundi, Malawi, China, India

